

AutoVIN's Agility Transformation Journey

- November 2012



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Before we begin

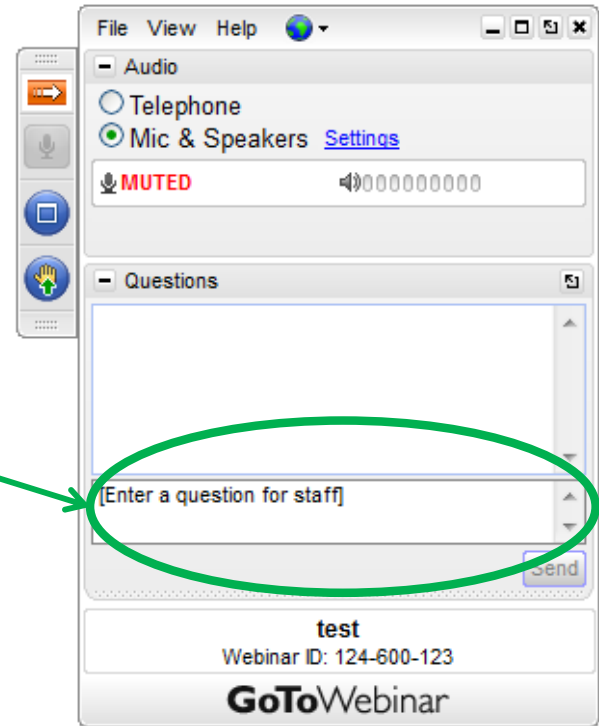
- The webinar recording will be published after.
- Please contact Si Alhir (salhir@gmail.com) for a copy of the slides, or visit his Slideshare at www.slideshare.net/salhir
- Today's webinar content & Q&A will be shared in a blog post on www.planbox.com/blog

Questions & Answers

Ask your questions here.

- Discussion (during the webinar)
- Q&A at the end

- Or... #AgileAdoption



AutoVIN's Agility Transformation Journey

- November 2012



AutoVIN.com Team

■ AutoVIN.com Team

- Freddie Lowe
- Harish Pai
- Jeremy Dibble
- Johnathan Watkins
- Julius Hamelberg
- Kirsten Erwin
- Mark Noyce
- Rick Fouts
- Sherry Westfield

■ Executive Team

- John Bartley
- Gary Watkins
- Joshua Greig

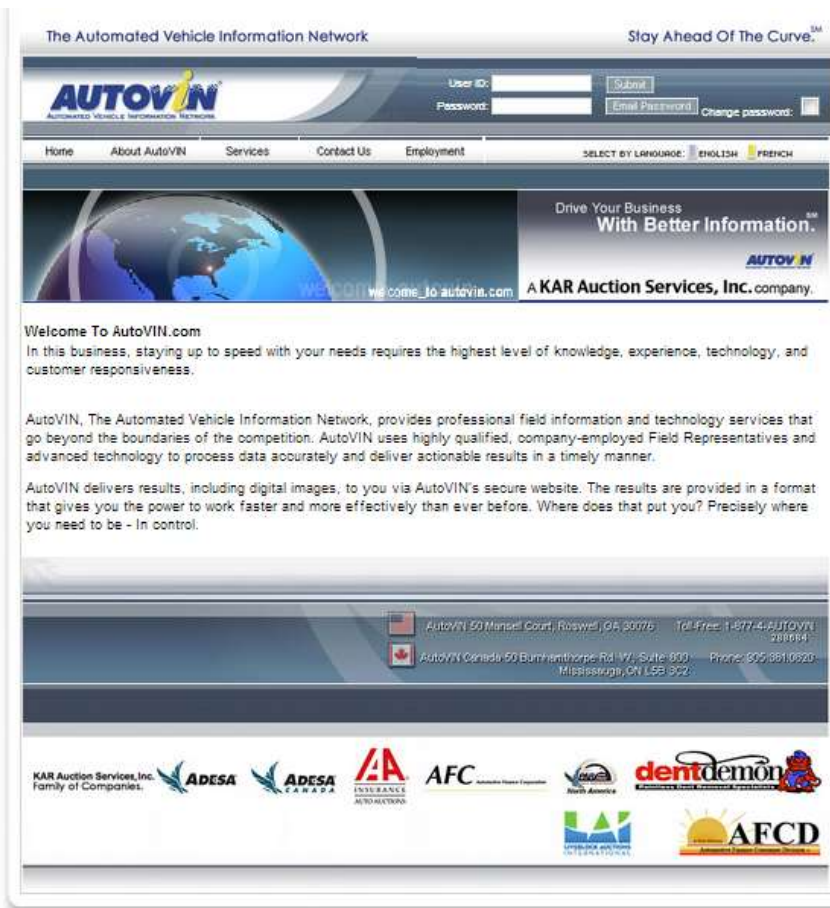
■ Coach

- Si Alhir

■ Artwork

- Brad Barton

Who is AutoVIN?

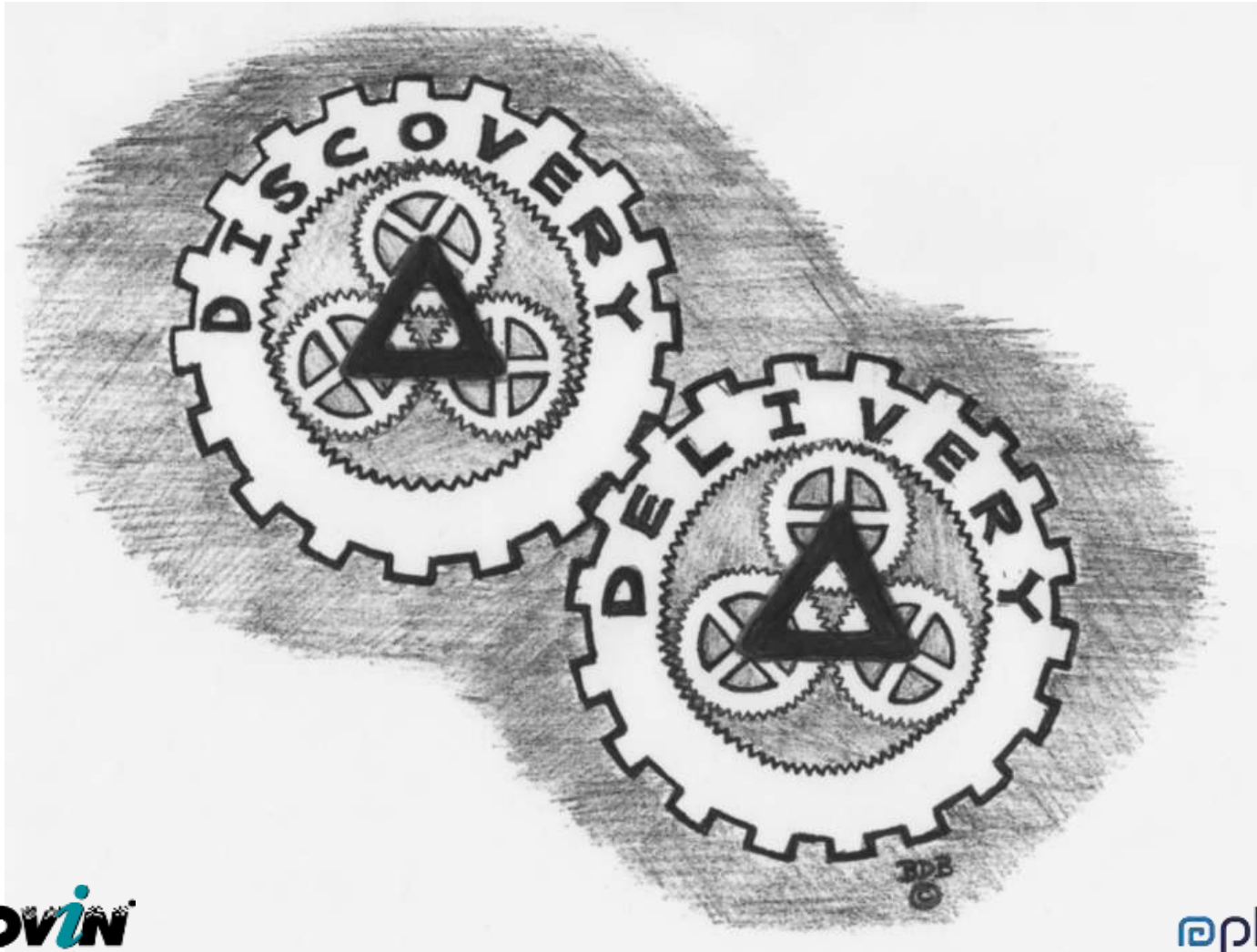


- A subsidiary of ADESA
- Provides professional field information and technology services
 - Vehicle condition reporting
 - Inventory verification auditing
 - Program compliance auditing
 - Facility inspections
- Process data accurately and deliver actionable results in a timely manner

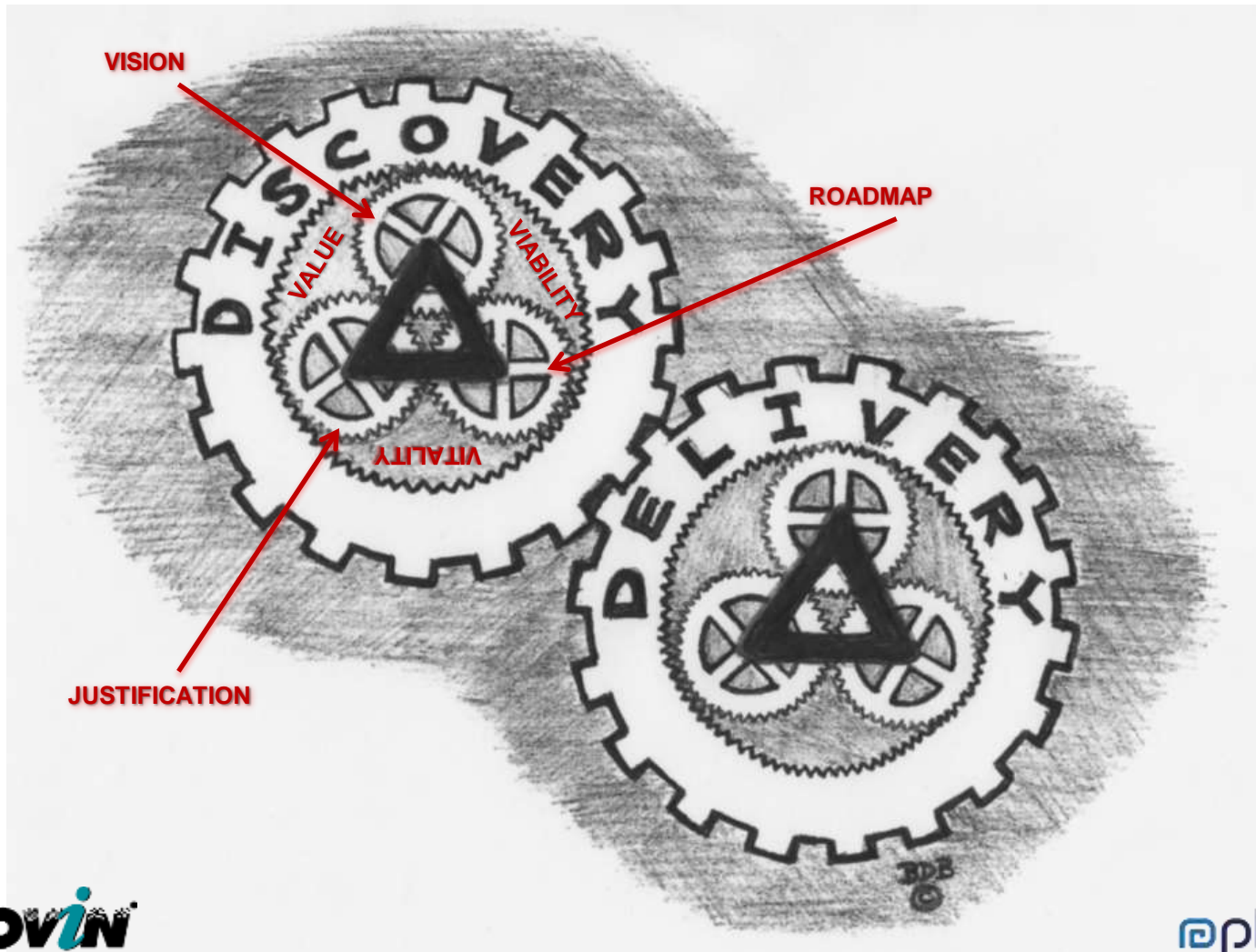
Why Agility and Transformation?

- Maximize the efficiency and effectiveness of an already “agile” team
- Capitalize on a solid vehicle inspection and reporting platform
 - Onboard ADESA to the AutoVIN solution
 - Relocate & Integrate AutoVIN into ADESA
- Integrate a more-agile team with a less-agile world

How?



Discovery

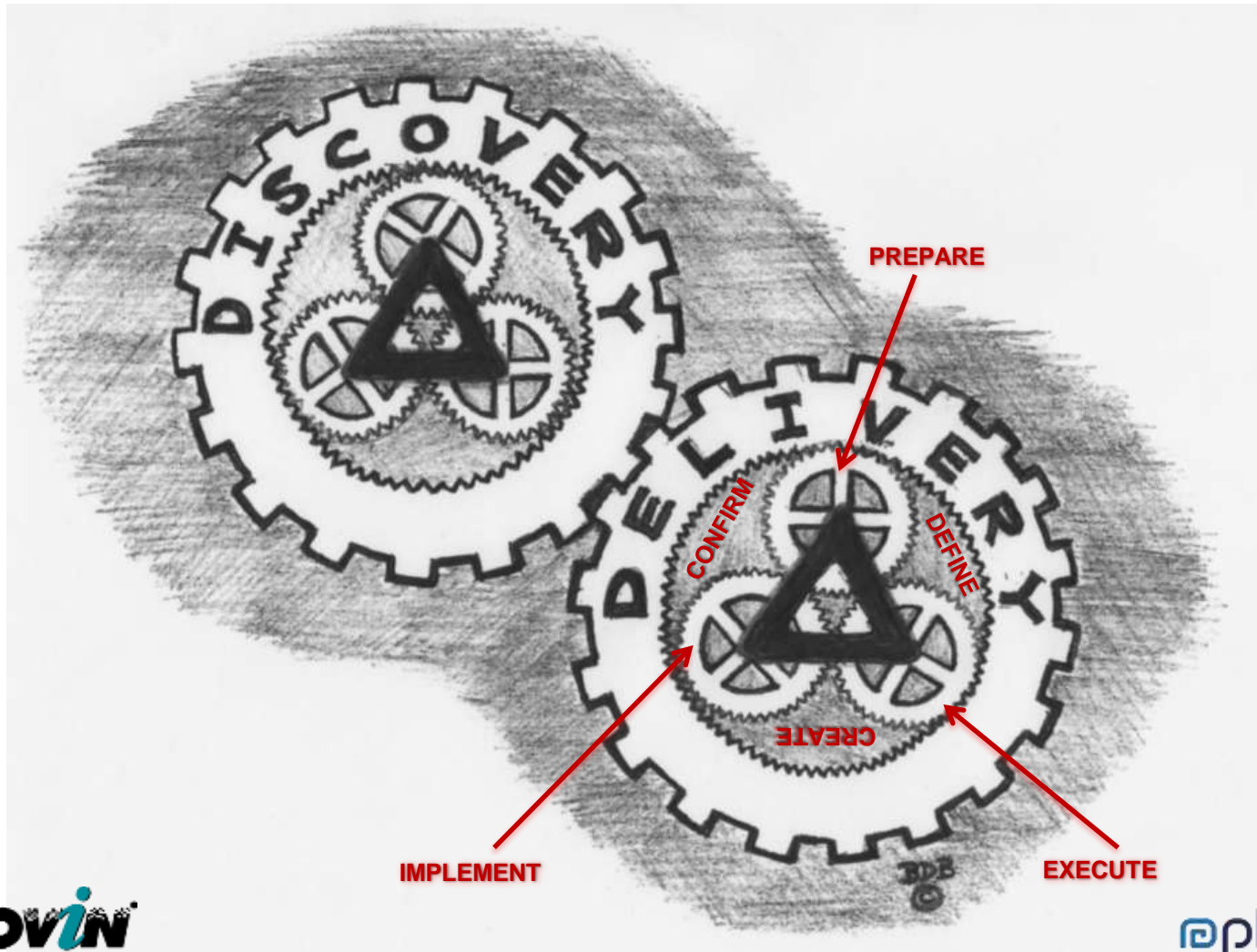


Discovery

Experiences and Recommendations

- Appreciate the nuances of the business problem – How to best “slice” it “thinly”
- Appreciate the complexity of the technology solution
- Align business and technology expectations
- We can never have a full understanding of all the business and technology drivers
- Don't be afraid to move beyond discovery
- Build the team with people owning responsibilities, expertise, and areas of focus – Confidence
- Be faithful to time-boxing – It can be a Struggle

Delivery



Delivery

Experiences and Recommendations

- Agility is as much about management as it is about the team – Clarifying expectations and changing perspectives
- Deliver business value through thin end-to-end slices – feedback early and often – It can be Challenging
- Collaboration is hard work – Build Confidence and Trust
- Be considerate of distributed/remote team members
- Invest in technology and work environment
- Be considerate of less-agile teams
- Groom, groom, and continuously groom
- Balance technology “plumbing” and business value
- Fundamental “plumbing” accelerates delivery

Conclusion:

Overarching Recommendations

- It's a journey
- Delegate and trust the team – The more you let go, the more they will take ownership and rise to the occasion – Between team members and among the team and management
- Be prepared to question everything – And once consent is reached, move forward
- Be prepared for more change than you bargained for – Business & technology & culture
- Have fun!

Planbox

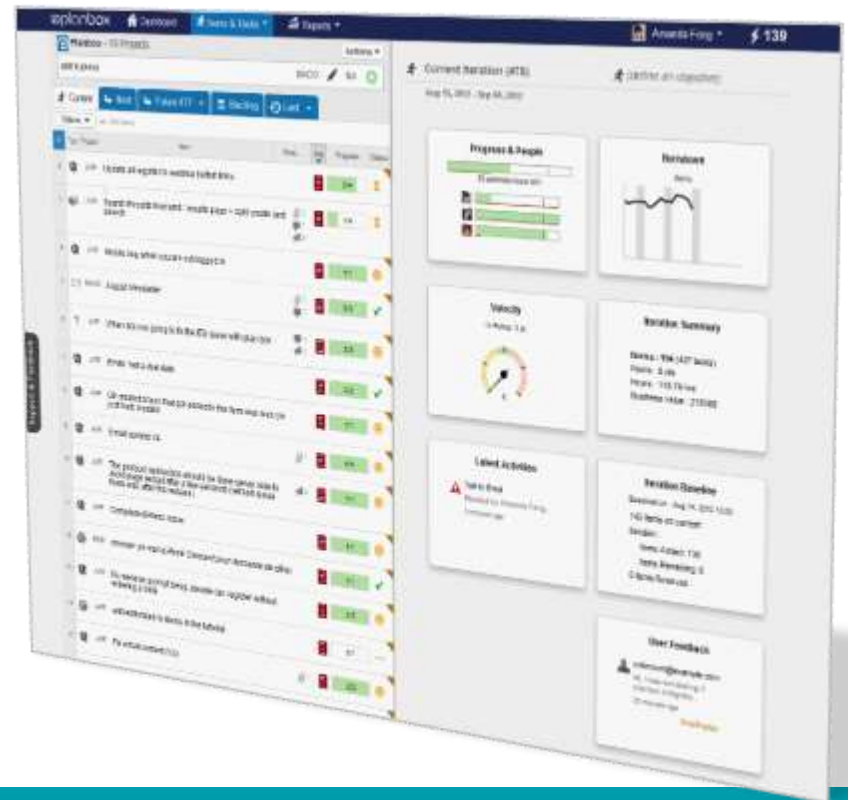


Agile Project Management Tool

- Agile for everyone
- Versatile tool
- No Clutter

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Question & Answers

**The floor is now
open for questions!**

A reminder

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Thank You

